

Crypto Market Sizing
Global Crypto Owners Reached 580M

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## **Research and Insights**

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#### **Contents**

Executive Summary	5
1. Introduction	6
2. Results	9
BTC Results Table	9
ETH Results Table	9
Summary Statistics	10
Trends	11
3. Limitations and Caveats	16
References	17

### **Executive Summary**

- Global cryptocurrency owners increased by 34% in 2023, rising from 432 million in January to **580 million** in December.
  - Bitcoin (BTC) owners grew by 33%, from 222 million in January to 296 **million** in December, accounting for 51% of global owners.
  - Ethereum (ETH) owners grew by **39%**, from 89 million in January to **124** million in December, accounting for 21% of global owners.
- The main catalyst behind BTC's adoption growth was the development in Bitcoin exchange-traded funds (ETFs) and the introduction of the Bitcoin Ordinals protocol, which enabled non-fungible tokens (NFTs) and fungible tokens to be minted on the Bitcoin network. Strong interest from institutional investors also contributed to the increase in BTC's adoption.
- ETH's adoption growth was mainly driven by liquid staking after Ethereum's Shanghai Upgrade, which allowed the withdrawals of staked ETH after the transition to the Proof of Stake (PoS) blockchain.

#### 1. Introduction

We have updated our on-chain market sizing estimates. The report's updated methodology<sup>1</sup> combines on-chain data with blended parameters to estimate the number of global cryptocurrency owners.

Crypto adoption in 2023 achieved new milestones, with the number of cryptocurrency owners reaching 580 million (December 2023) in spite of macro headwinds, namely the further monetary tightening by Western central banks to try to tame inflation, protracted kinetic conflict in Europe and a new one in the Middle East, and longer-term consequences of the pandemic.

Crypto adoption was sustainable in the first half of 2023. In April, the success of the highly anticipated Ethereum Shanghai Upgrade helped increase Ethereum network activity and caused ETH to rally.

In the second half of 2023, crypto adoption remained strong for both Bitcoin and Ethereum. The newly introduced Bitcoin NFT and BRC-20 token standard derived from the Ordinals protocol drove strong demand for Bitcoin's block space. Moreover, strong interest from institutions like BlackRock's Bitcoin ETF filing and Bitcoin ETF refilings from other investment heavyweights continued to push institutional adoption.

<sup>&</sup>lt;sup>1</sup> To see the original methodology, please refer to the <u>first edition</u> of our report.



In this report, we have dynamically updated the parameters below. For those interested in learning more about the methodology, please read the previous report <u>here</u>.

Item	Description
r BTC deposit	The ratio of users depositing BTC from one exchange to another
$r_{\it ETH\ deposit}$	The ratio of users depositing ETH from one exchange to another
r BTC & ETH	The ratio of BTC owners who also own ETH
r_ BTC & ETH	The ratio of users who own neither BTC nor ETH





The exchanges included in our on-chain data extraction include:

Exchange	Logo
Crypto.com	crypto.com
Binance	<b>. ♦</b> BINANCE
Bitfinex	BITFINEX 9
Bittrex	<b>□</b> BITTREX
BitMax	<b>⊿</b> BitMax
Bithumb	步 bithumb
Bitstamp	<u>Bitstamp</u>
Gemini	<b>⊕</b> GEMINI
HTX	<b>и</b> нтх
Kraken	mkraken
KuCoin	KUCOIN
OKX	DKX
Liquid	Liquid
bitFlyer	bitFlyer
Gate.io	<b>Gate.io</b>
Zaif	<b>Z</b> aif
Poloniex	POLONIEX
UPbit	<i>UPbit</i>
BitMEX	<b>//</b> Bit <b>MEX</b>
Deribit	Deribit Deribit
itBit	<u>itBit</u>
HitBTC	НітВТС
Bybit	BYB <sup>I</sup> T



#### 2. Results

The following tables list the results of key calculations for Bitcoin and Ethereum adoption rates as of December 2023:

#### **BTC Results Table**

Step	Parameter (BTC)	Notation	Result
(1)	User deposit ratio	r <sub>deposit</sub>	13.0%
(2)	Total no. of on-chain overlapping addresses	N on-chain overlapping addresses	41,072
(3)	Total no. of on-chain addresses (selected exchanges)	N exchange total addresses	35,476,885
(4)	No. of on-chain non-overlapping addresses	N on-chain non-overlapping addresses =(3)-(2)	35,435,813
(5)	Weighted average no. of exchanges per user	k addresses per user	3.36
(6)	Selected exchanges' coverage ratio	r total market share	92%
(7)	Total no. of BTC owners	<u>[(2)÷(5)+(4)]</u> (1)×(6)	~296M

#### **ETH Results Table**

Step	Parameter (ETH)	Notation	Result
(1)	User deposit ratio	r <sub>deposit</sub>	20.5%
(2)	Total no. of on-chain overlapping addresses	N on-chain overlapping addresses	10,351



(3)	Total no. of on-chain addresses (selected exchanges)	N exchange total addresses	23,309,631
(4)	No. of on-chain non-overlapping addresses	$N_{on-chain\ non-overlapping\ addresses} = (3)-(2)$	23,299,280
(5)	Weighted average no. of exchanges per user	<b>k</b> addresses per user	3.36
(6)	Selected exchanges' coverage ratio	r total market share	92%
(7)	Total no. of ETH owners	[(2)÷(5)+(4)] (1)×(6)	~124M

# Summary Statistics

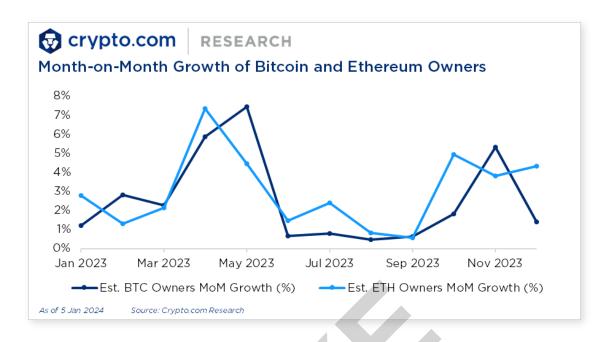
Step	Estimates	Notation	Result
(1)	BTC owners	N <sub>BTC owners</sub>	~296M
(2)	ETH owners	N <sub>ETH owners</sub>	~124M
(3)	% of BTC owners who also own ETH	r <sub>BTC &amp; ETH</sub>	40.9%
(4)	% of users who own neither BTC nor ETH	r_ BTC & ETH	42%
(5)	Exchange adoption ratio	r exchange	89%
(6)	Overall crypto owners	(1)+(2)-(1)×(3) [(5)-(4)×(5)]	~580M

#### **Trends**

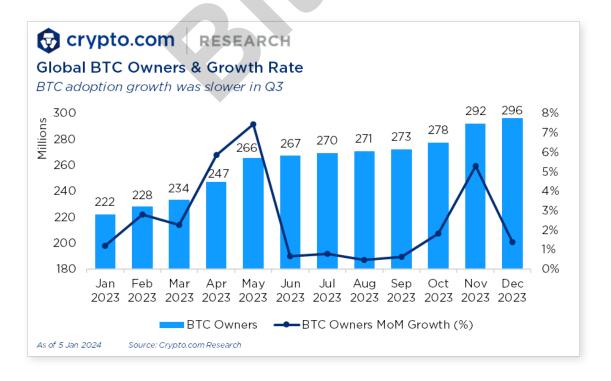
In this section, we analyse how the crypto population trended in 2023. Overall, global cryptocurrency owners grew by 34%, from 432 million to 580 million, during the year. April and May saw exceptionally strong monthly growth rates of 5.1% and 6.7%, respectively. This coincided with Ethereum's Shanghai Upgrade on 12 April 2023.



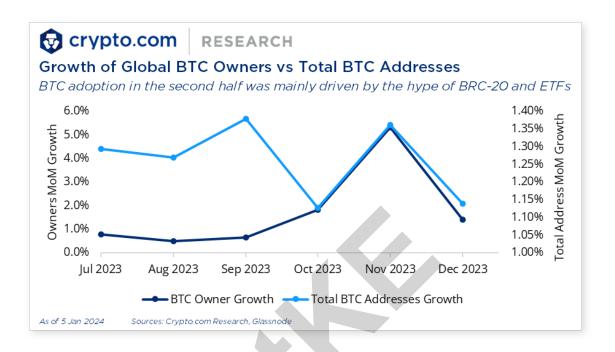
Bitcoin and Ethereum mutually led the adoption growth in 2023. Bitcoin owners grew by 33%, from 222 million in January to 296 million in December, and Ethereum owners rose by 39%, from 89 million to 124 million during the same period.



Bitcoin's exceptional growth in April and May was likely attributed to the momentum of Bitcoin Ordinals, which provides a method for minting NFTs on the Bitcoin network. More than 54 million Ordinals inscriptions are now engraved onto the Bitcoin network, and the total inscription fees paid exceeded 5,473 BTC (US\$257 million) at the time of writing.

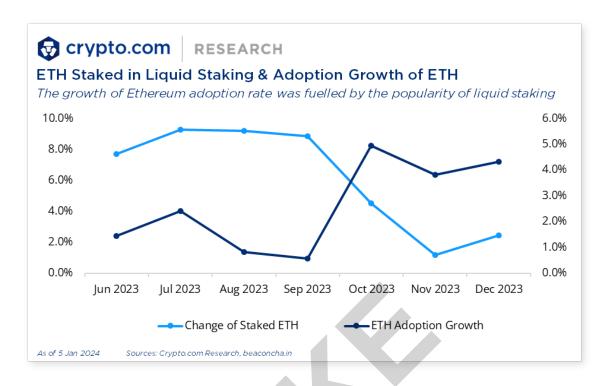


Besides the emergence of BRC-20 tokens, high interest from institutional investors also contributed to BTC's notable growth in Q4, pushed by the development of BTC ETFs.

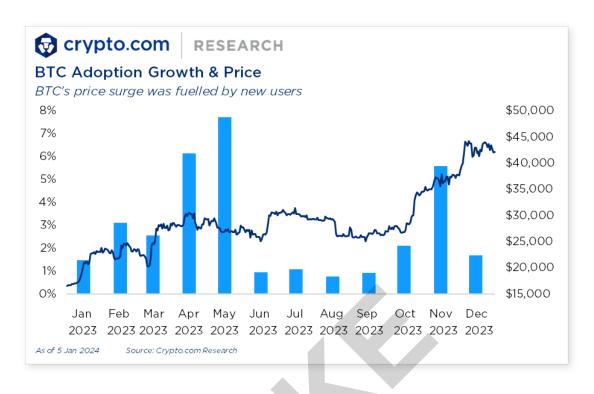


For Ethereum, liquid staking was still trending in 2023, especially after Ethereum's Shanghai Upgrade, as the ETH adoption growth was almost in tandem with the change of staked ETH.

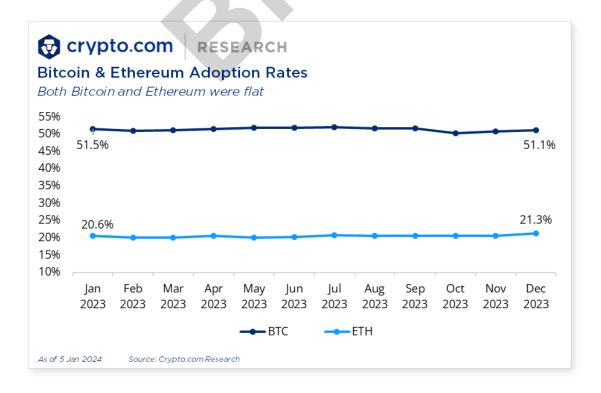




As mentioned, both BTC and ETH adoption saw a prominent rise in Q4 2023, as excitement grew over developments in the <u>Bitcoin</u> and <u>Ether</u> ETFs space. During the period, BTC's and ETH's prices experienced a significant surge, briefly reaching US\$44,000 and US\$2,400 levels, respectively. At the same time, BRC-20 and inscriptions gained significant popularity, which also attracted a diverse range of investors and enthusiasts.



When analysing the composition of cryptocurrency owners, we found that the shares of both BTC and ETH were flat due to the growth of the denominator (the total number of cryptocurrency owners). ETH's adoption rate increased 0.7%, while Bitcoin dropped 0.4% during the year.



#### 3. Limitations and Caveats

Our analysis is built on a combination of Bitcoin and Ethereum on-chain data, survey analysis, and Crypto.com's own internal data. While we believe our updated methodology presents a more accurate estimate than our previous version, it is still subject to the following limitations and caveats:

- Our method assumed all on-chain users still own cryptocurrency today, but it is likely some may have already sold their holdings.
- We assumed all the selected exchanges use the same deposit sweeping flows, and did our best to remove exchanges that use different flows.
- OTC trading and users who have never made on-chain transactions may not be effectively captured.
- Sub-accounts in exchanges may not be accurately reflected.
- Parameters obtained by surveys may change over time.
- Since all parameters are at least partially sourced from Crypto.com users (either by survey or internal data), sampling bias is inevitable.
- The results have dependency on the third-party tools and data we used.

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